



U. S. Small Business Administration

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SBA Success Story: Deployment Solutions, LLC

Martin Keith and Jennifer Shaffer started their business, Deployment Solutions, LLC, in August of 2002, out of necessity after the company they worked for unexpectedly went out of business. With clients in the middle of national technical infrastructure roll-outs, each started consulting to particular retailer clients and drawing from the same source of unemployed technicians for the field work.

Thinking that other companies must need national field techs from a single source, they created Deployment Solutions, LLC, now a leader in the field of IT infrastructure design and support, delivering diverse technical solutions to Fortune 1000 clients throughout the U.S. and Canada. Martin and Jennifer recently acquired an SBA guaranteed line of credit which enables them to take on larger projects and maintain their weekly expenses. They are looking forward to the successful growth of their business.